How to Negotiate with the regional center or other agency:

Prepare for your negotiation by answering the following questions:

1. What do you disagree about?

2. Why is this important for you?

3. What is the best solution?

4. What is the next best solution?

5. What solution would you accept, even if it is not ideal?

6. What will happen to you if you do not make an agreement?
7. Why does the agency disagree?

8. Why is this important for them?

9. What solution do they propose?

10. What will happen to the agency if you do not make an agreement?

After the Regional Center or the other agency proposes a solution, answer the following questions:

1. What is their next best solution?

2. What other solution do they propose?

Go through this process for each issue in dispute.